



Overview of the 1st Homeland Security Trade Mission to Russia (Feb. 1-7, 2005):



Congress of the United States
House of Representatives
Washington, DC 20515-3807

Greetings,

I would like to thank Equity International for hosting *The US-Russia Homeland Security Trade Mission* in Moscow from February 1-4, 2005.

The U.S.-Russia Homeland Security Trade Mission combined two important homeland security events, *The Security and Safety Technologies Forum* in Moscow, Russia, and *The 2005 Homeland & Global Security Summit* in Washington, DC. *The Security and Safety Technologies Forum* included more than 500 exhibitors representing 30 countries and over 25,000 attendees. This year's Forum featured the “*U.S.-Russia: Experience in Fighting Terrorism*” Conference, organized by Equity International, and the first U.S. Country Pavilion, co-organized by Equity International and the Mid-Atlantic - Russia Business Council.

As Vice Chairman of the House Armed Services Committee and Founder of the Congressional Homeland Security Caucus, I am committed to improving all aspects of our national security and working towards protecting our citizens, as well as those abroad from the threat of biological, chemical and nuclear attack. The science and technology revolution in which we are now involved offers unprecedented hope and boundless opportunities for developing novel and ground-breaking technology aimed at improving homeland security. *The U.S.-Russia Homeland Security Trade Mission* provided an extraordinary opportunity to collaborate with experts from the international community whose aim is to provide homeland security solutions in this critical part of the world.

I was pleased to be a part of such an important and ground-breaking mission.”

Sincerely,

Curt Weldon
Member of Congress
Pennsylvania's 7th Congressional District

Historic U.S. and Russia Government involvement

Equity International was honored to organize The 1st Homeland Security delegation to Russia, marking the first historical involvement between American and Russian industry and governments in the global fight against terrorism.

The American delegation was led by **U.S. Congressman Curt Weldon**, Vice Chairman of the House Armed Services Committee & Founder of the Congressional Homeland Security Caucus, and hosted by **Vladimir Vasiliyev**, Chairman of the State Duma Committee on Security of the Russian Federation. U.S. Ambassador, **Mr. Alexander Vershbow**, welcomed the delegation at the U.S. Embassy and provided a welcoming address at the “U.S.-Russia: Experience in fighting Terrorism Conference”, co-organized by Equity International on February 1.



Tatyana Pope, Equity's Director of Business Development, greets Russian State Duma officials in the U.S. Country Pavilion

The 1st US Country Pavilion, showcasing the American homeland security products and services, was facilitated by Equity International at one of the largest security exhibitions in Russia: “The Security and Safety Technologies”. Approximately 50,000 government officials and homeland security decision makers and 500 exhibitors from more than 30 countries attended the event.



Robert Dishaw, President of Guardian Technologies and William Loiry, President of Equity International

“As partners of the U.S-Russian Trade Mission on Homeland Security at the Forum, Equity International believes that the U.S. technologies being presented were readily accepted by the Russian security marketplace,” said William Loiry, Equity International President. “This was extremely evident by the “Innovation Technology Award for Non-Intrusive Explosive/Threat Detection Award” bestowed upon Guardian Technologies and by the number of attendees visiting the booths of the leading U.S. technology companies in the United States pavilion.”

“We are thrilled that the Russian scientists and government officials overseeing the Moscow Forum deemed our imaging technology to be innovative, effective, and worthy of such a significant honor,” said Robert Dishaw, Guardian Technologies President. “Based on the overwhelming activity and interest in our technology from the homeland security personnel of Russia, there is an immediate and urgent need for our technology in the areas of airports, ports, transportation hubs, and even private corporations.”

Forum’s VIP reception was held at the President Hotel, located on the picturesque bank of the Moscow River, in the administrative, business and trade center of Moscow. Hotel belongs to the Department of Affairs of the President of the the Russian Federation and is a favorite venue for the meetings of the heads of states and governments.



President Hotel Reception (left to right):
Tatyana Pope, Equity's Dir. of Business Dev.
Vladimir Vasiliyev, Russian State Duma
U.S. Congressman Curt Weldon (R-PA)
Lana Corrigan, Equity's Executive Director



Trade Mission Participants:

- BiotechPharma, LLC
- Chimerix
- Computer Associates
- Emergent BioSolutions
- Equity International
- Federal Market Group
- Geomet, Inc.
- Global Air Works
- Global Secure Corporation
- Guardian Technologies
- IEEE Oceanic Engineering Society
- Kirsen Technologies Corporation
- L-3 Communications Infrared Products
- LG Electronics
- McKenna Long & Aldridge
- Mid-Atlantic Russian Business Council
- SIGA Technologies
- Tex-Shield
- US- Russia Cooperative Biological Research, Calspan-University at Buffalo Research Center
- Veritec
- VIP Systems

What our customers are saying:

“Thank you for the great service you provided for us in Russia. It was a great success for Veritec. I am in earnest negotiations with several companies to open business in Russia. Again, thank you, because of your service the doors to Russia have opened for Veritec.”

*Van Tran, CEO, Veritec, Inc.
Golden Valley, MI*

“We participated in the 1st Trade Mission to Russia, led by U.S. Congressman Curt Weldon in February, 2005. We attended the Homeland Security Congress in Moscow and met with Russian Homeland Security officials on the highest levels. The Mission was well organized and Equity staff did an excellent job in helping us in making our participation meaningful. We were directly introduced us to an exciting potential distributor for our products in Russia and the CIS, and we also were scheduled for meetings with several Russian companies that produce products that are attractive for sale in the U.S. Homeland Security market. All in all, we found this to be a very professionally managed and successful event.”

*Jack Sawicki, Vice President of Business Development
Global Secure Corporation
Washington, DC*

“Equity International demonstrated keen insight into global homeland security opportunities and challenges as they assembled the 2005 Trade Mission to Russia. We felt that we were fully prepared and well coached. The mission operated as a true collaborative of private industry and government sponsors, integrating Rep. Curt Weldon's leadership role with his counterparts from the Russian Federation. Our expectations were met and many new doors were opened to us.”

*Bernard L. Kasten, M.D., CEO
SIGA Technologies, Inc.
New York, NY*

“Equity's planning and organizational skills made my business trip abroad not only successful but a pleasure. Their keen understanding of international business protocols sets them apart from any business development firm I have worked with over the years. I would not hesitate to partner with them again.”

*Frank Rapoport, Esq., Partner
McKenna, Long & Aldridge LLC
Philadelphia, PA*

“Thank you so much for all of your hard work and a successful trip to Moscow. I enjoyed meeting everyone and I am honored to have been a part of the U.S. delegation to Russia. I hope to be able to attend future events!!!!”

*Maureen E. Simon, Executive VP
Redwood Consultants, LLC
Investor Relations representative for
Guardian Technologies International*

